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“Flawless consulting” means being truthful, and giving as direct and straightforward responses as you can to all of your client’s

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questions. There are three roles you can assume as a consultant, which we cover in the key lessons below.

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Consulting: A Guide to Getting Your Expertise Used. These checklists are designed for you, the consultant, to use for improving your relationship with the Client.

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This Third Edition to Peter Block's Flawless Consulting addresses business changes and new challenges since the second edition was written ten years ago. It tackles the challenges next-generation consultants face, including more guidance on how to ask better questions, dealing with difficult



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clients, working in an increasingly virtual world, how to cope with complexities in international consulting, case studies, and guidelines on implementation.

### **Flawless Consulting (3rd ed.) by Block, Peter (ebook)**

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Focus on what makes for successful consulting with this

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## **Flawless Consulting: A Guide to Getting Your Expertise ...**

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